

Optimizing financial effects of health information exchanges: a multi-party linear programming approach

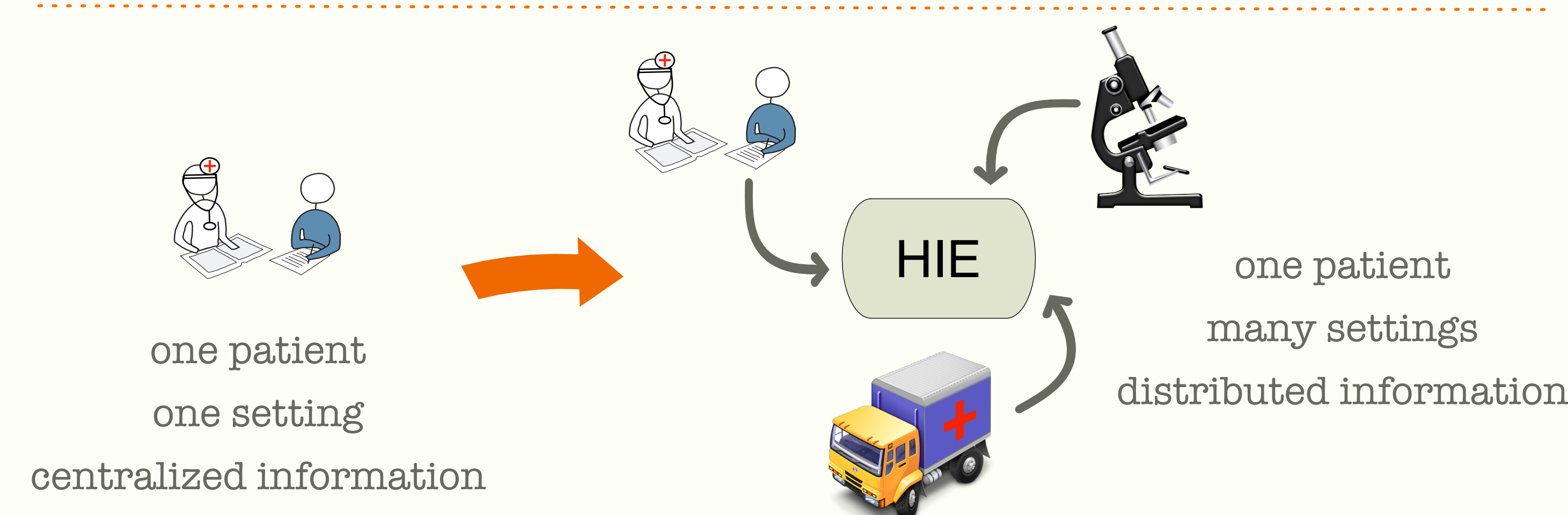
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objective

Is sharing health care data of financial value to an institution?



We propose an analytical framework to:

- ★ quantify **both societal** and **institutional** consequences of health information exchange (HIE)
- ★ design pricing policies for sustainable HIEs.

background

HIEs efficiently share health care data across institutions.

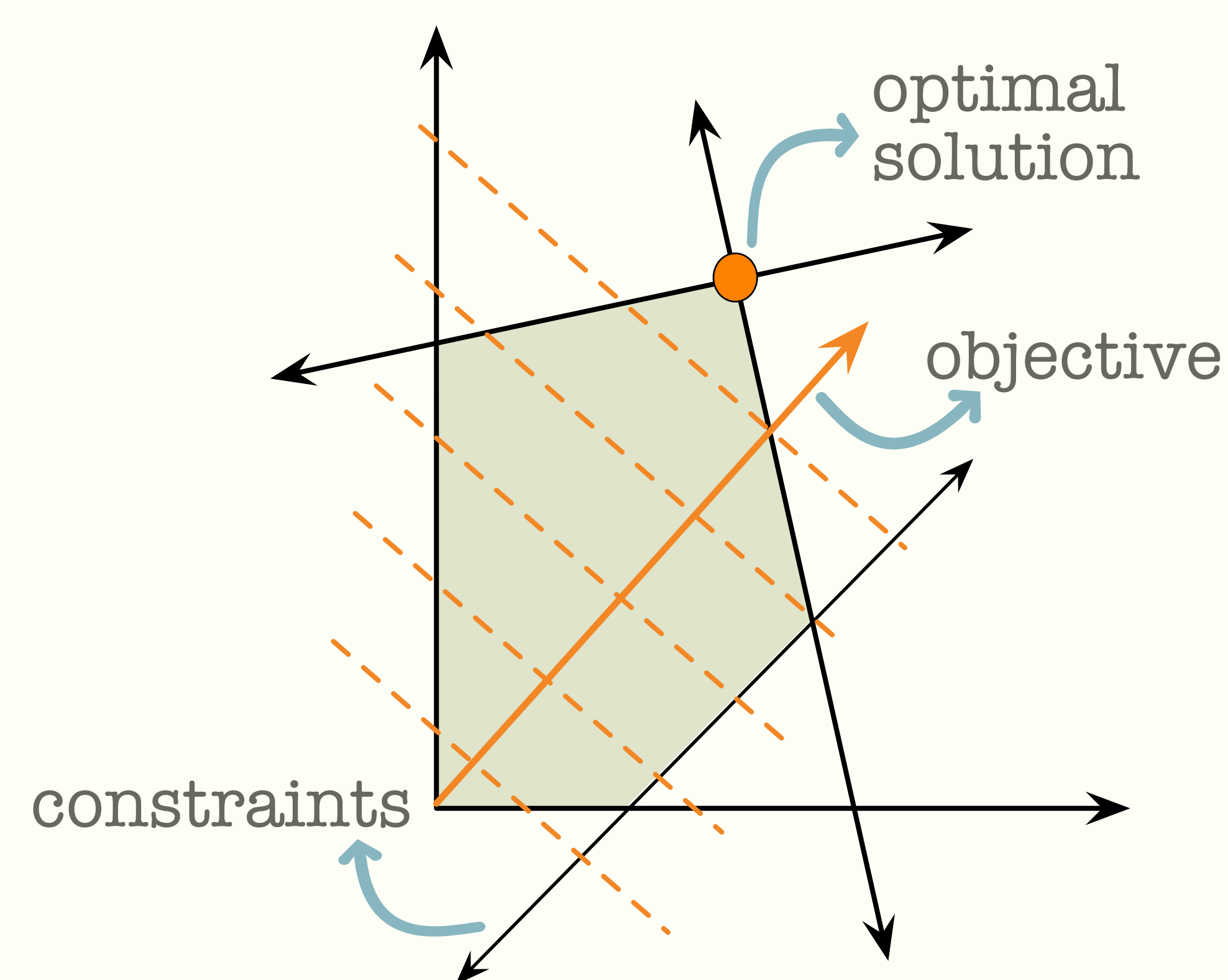
Accurate financial models assist **policy making** concerning HIEs

We build on Dixon et al. to address: **cost, effort and value** of an HIE

How can an agent make optimal decisions?

In linear programming (LP); an agent seeks to

- ★ identify the **optimal** decisions maximize an **objective**
- ★ satisfy a set of **constraints**.



model requirements

Accurate financial models for HIE must address the following issues

- ★ account for uncoordinated actions of multiple agents
- ★ acquire enough trustable data to instantiate the model
- ★ apply to health care systems of different complexities occurring in different geographical regions.

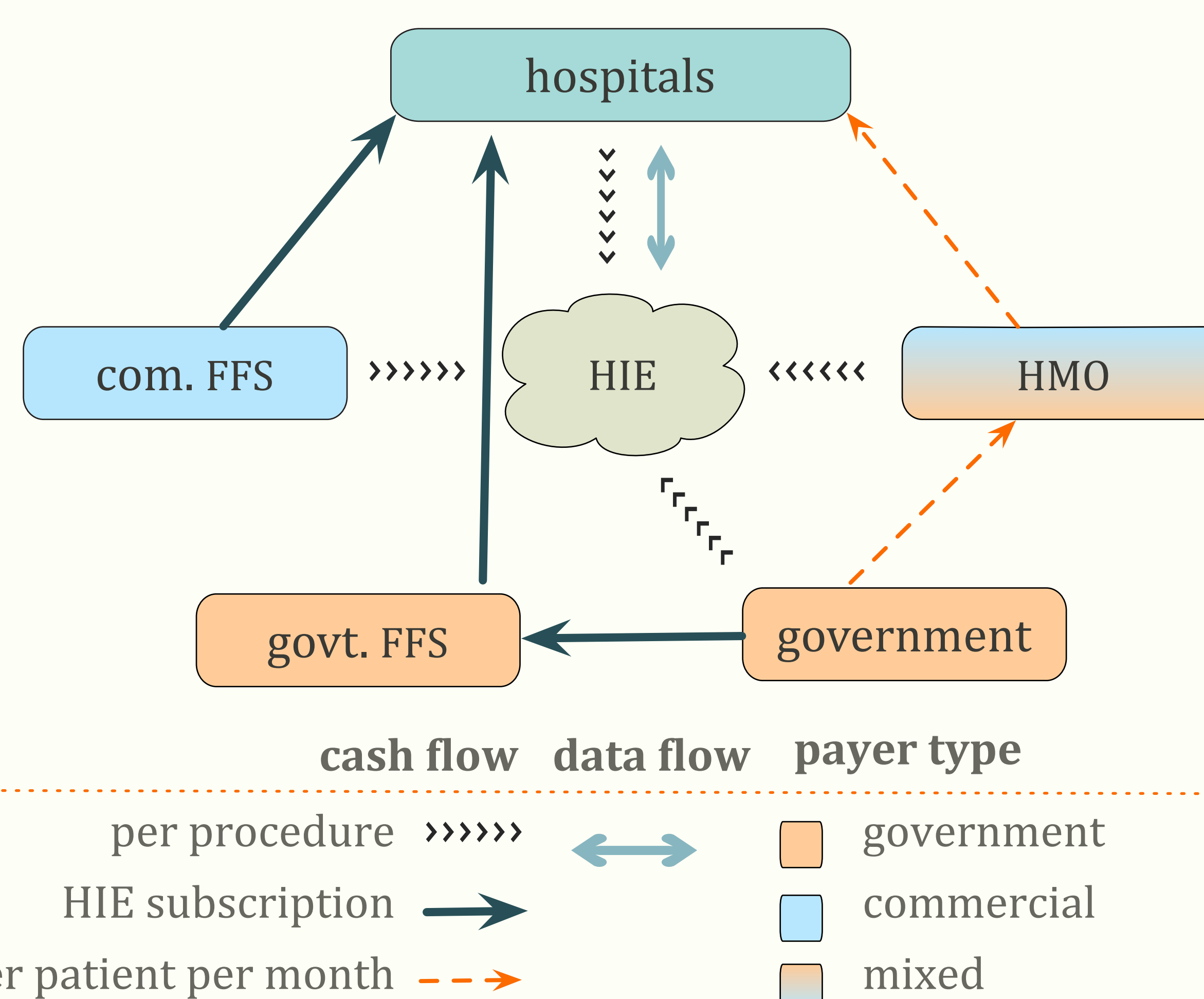
methods

Our LP framework was populated with **patient data!**

We tested robustness against various modeling assumptions.

We considered three desired outcomes of HIE-related emergency care

- ★ preventing unrequired hospitalizations (UH)
- ★ reducing duplicative medical work (DUP)
- ★ reducing repeat emergency department visits (AED)



In our LP model:

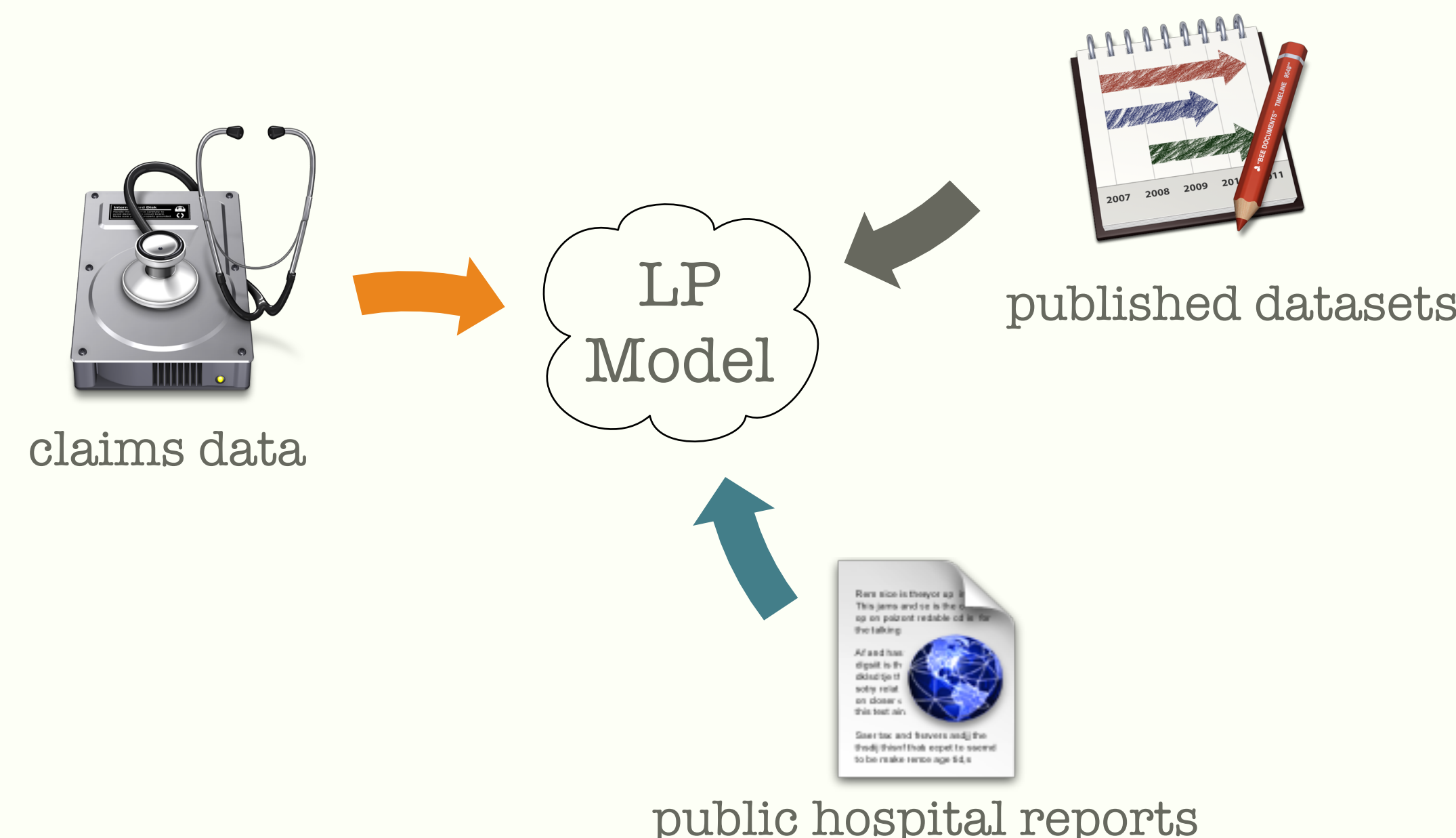
- ★ the **objective** was to maximize financial benefits of HIE.
- ★ the **decisions** were HIE charging & subscription policies.
- ★ the **constraints** were financial sustainability of the HIE & minimum financial benefit for each agent in the system.

We considered **three pricing policies** for providers: fixed annual subscription, per-visit or per-lookup charge or subsidy.

data

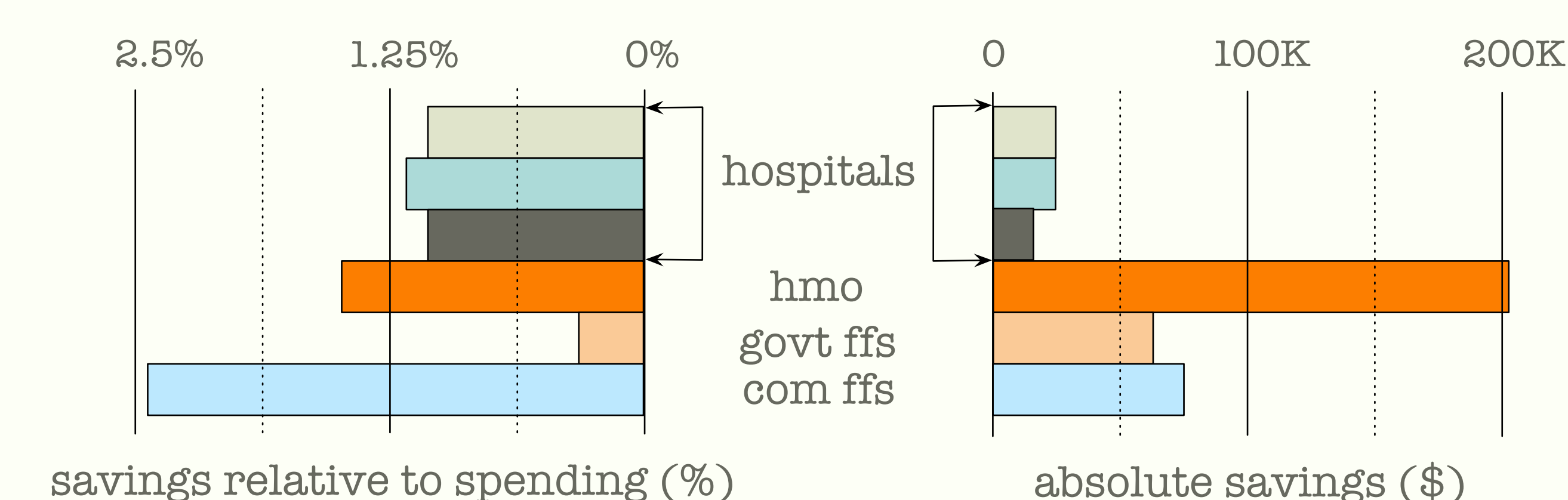
We considered **4369 ED visits** in a **12-month** period in **three** large EDs in Milwaukee, Wisconsin.

Our LP framework aggregated **data** from various sources.



results

Effect of HIE participation of providers and payers



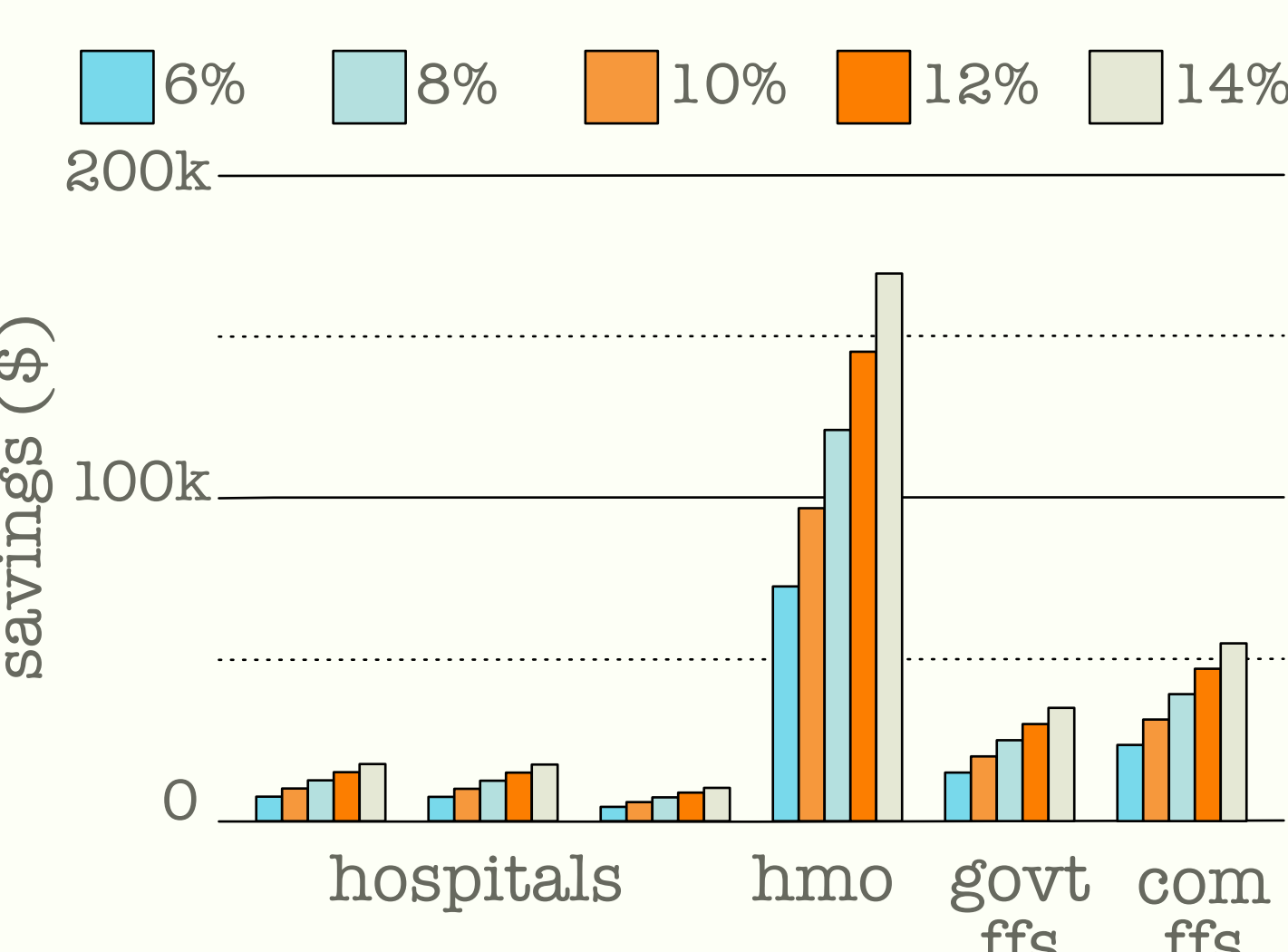
- ★ HIE data produced financial **savings to all agents.**

- ★ HIE savings significant for hospitals with **more HMO patients.**

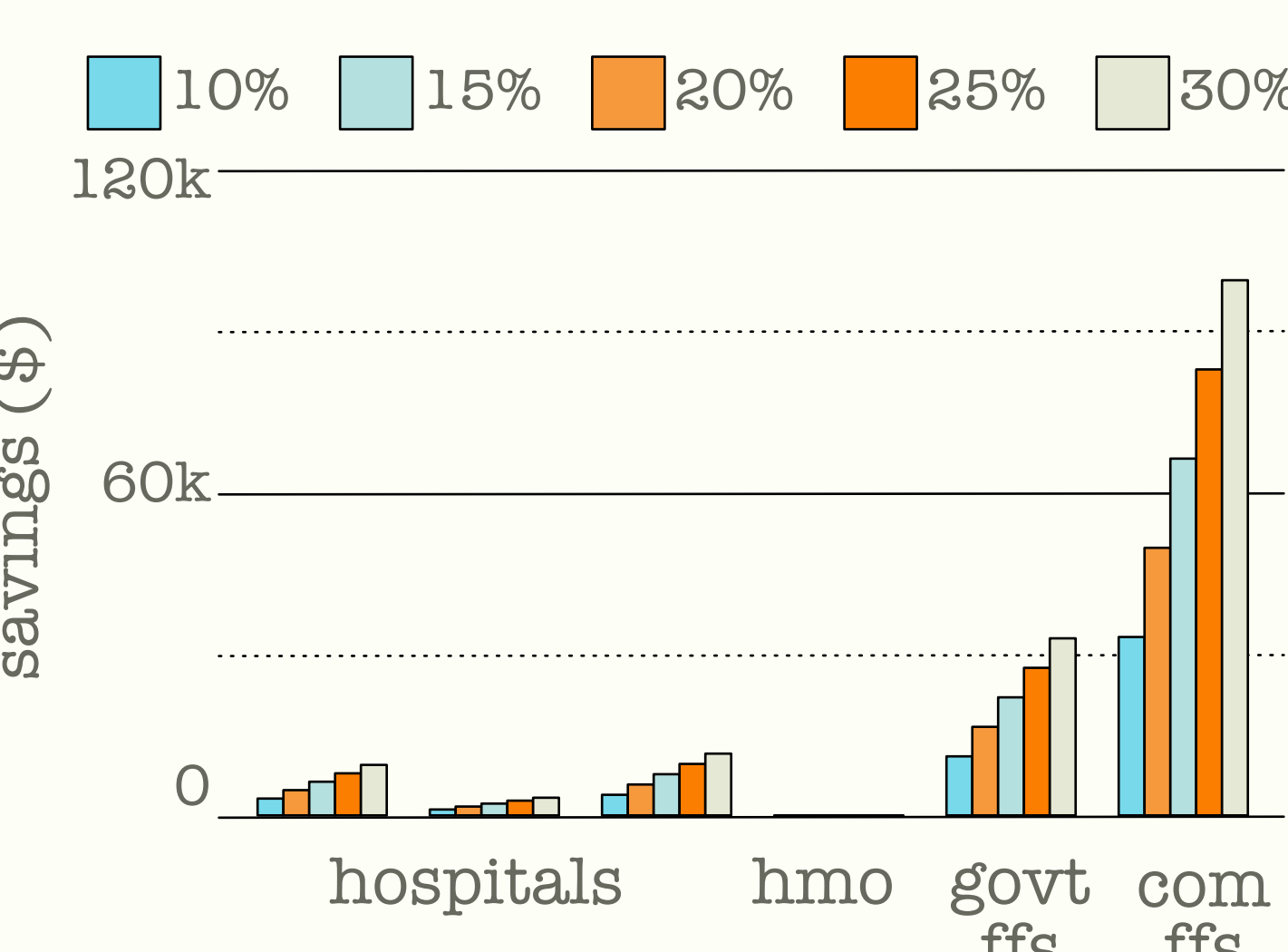
- ★ AED & UH created **70% of the savings.**

- ★ Results were robust to modeling uncertainties.

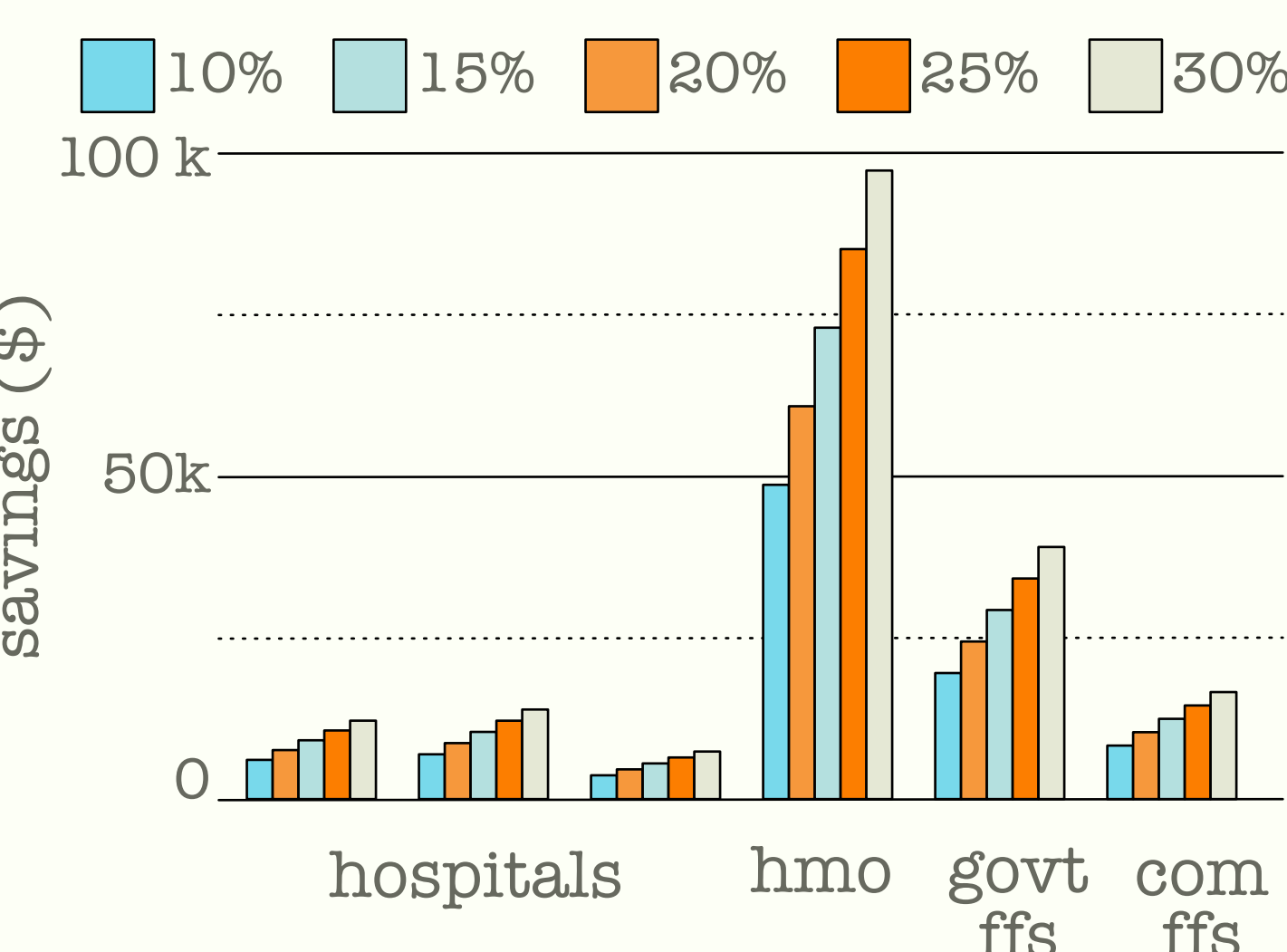
sources of HIE savings



Unrequired hospitalizations



Duplicative medical work



Repeat ED visits

discussion

Fixed annual subscriptions can **sustain this HIE**, while ensuring financial gains to all participants.

Pricing recommendations arise from and apply only to the **study population.**

The **merit** of this study is in the **modeling approach**, which is applicable to other settings

acknowledgements

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